

Q3333

October 28, 2004

Fermi Lab
PO Box 500
Batavia, IL. 60510
Johnny B. Green
Sr. Technical Aid

RE: ECAL AC to DC Converter.

Dear Mr. Green:

I want to take this opportunity to thank you for your time spent with Oliver and myself including the introduction to the ECAL AC to DC Converter.

If you choose to award EMI with the production responsibility for your power supply, I can assure you every effort by my staff and myself, will be directed to this challenging project.

I am quoting \$460.00 each in quantities of 10 pieces and will review our cost after building 6 assemblies.

My goal after the learning curve in production would be a cost reduction.

In any case the quoted cost will not increase.

Please feel free to contact me should you have any further questions.

Thanking you in advance,
My warmest regards,

Lee J. Harris
President
Electronic Manufacturing Inc.